



## National Awards and Recognition – and why you should care!

The vast majority of financial management systems available today are mature, stable products – but the same does not hold true for the technology partner working with you to implement the solution. Thus, your selection of an implementation partner is at least as important as the selection of the accounting system itself.

We believe the keys to quality service are experience, forging partnerships with the top-tier vendors, and having a well-trained and certified staff. The following national awards and recognition – along with our enthusiastic reference list! – are the result of this philosophy.



### Gold Microsoft Certified Partner

To become Gold Certified, partners must pass the highest level of review from Microsoft, including customer surveys, and demonstrate the most robust, efficient, and scalable implementation of Microsoft technologies in enterprise customer

deployments.

Now in our thirteenth year of partnership with Microsoft, as a Gold Certified Partner NexLAN enjoys premiere access to training on the newest technologies, direct lines of communication and support with Microsoft technicians and developers, and top-level notification of security updates.

All of this means that we're better equipped to serve your business, armed with the knowledge, skills, and commitment to help implement technology solutions that match your exact business needs.

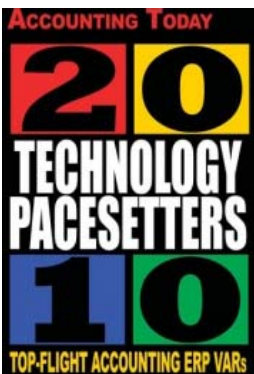


### AccountMate Elite Business Partner

When you select a robust accounting system, you want to be sure that your implementation partner is an expert in the software.



We are widely recognized as a top-tier AccountMate Elite Business Partner, having won AccountMate's President's Award in 2007 and Central Region Outstanding Sales Achievement in 2004, 2005, 2008 and 2009 with a base of over 100 clients across 24 states across the U.S.. Our staff is deep in core product expertise and at applying complimentary solutions such as third-party add-ons and remote office connectivity supporting a worldwide client base of direct clients, subcontract services and add-ons.



### Top 100 Technology Pacesetters

Each year Accounting Technology scours the country seeking the true leaders in technology and accounting, ultimately recognizing only the top 100 organizations nationwide for the "Pacesetter" award. NexLAN is proud to have been included on that elite list for six consecutive years from 2005 through 2010.

According to the publication, "these firms have evolved from handling accounting software to being the providers of the critical technology that small and midsize companies need to be successful."



### 2009 VAR Stars

Progressive Media Group, publishers of "Progressive Accountant" magazine has made their inaugural selection of "Bob Scott's Insights' VAR Stars" (<http://BobScottsInsights.com>) of the top 100 accounting system value-added-resellers in the U.S. and NexLAN is proud to be included.

Bob Scott, executive director of Progressive Media Group, states: "This award is made to honor organizations for factors such as quality performance and leadership their arena."

## Accounting Technology

### Killer VAR

Each year, Accounting Technology recognizes a select number of value-added resellers (VARs) who represent the best of the nation's accounting software solutions providers, dubbing each a "Killer

VAR." NexLAN was honored to be one of only eleven VARs selected for 2005.

As Richard McCausland, Senior Editor of Accounting Technology wrote of the 2005 Killer VARs, "Sales volume alone isn't enough to warrant the Accounting Technology 'Killer VAR' designation. No, a more substantial measure of achievement is called for—namely, a tenacious commitment to customer satisfaction, especially when market conditions are tough. This year's honorees all rose to the challenge—and prevailed".

In *Unlocking the Secrets of Success: The Leaders of 2005 Share Their Insights*, NexLAN is praised for the company-wide commitment to developing solid relationships with customers, leading industry vendors, and local business organizations.



Networking Infrastructure Solutions  
Data Management Solutions

### Microsoft Data Management Solutions Competency, Database Management Specialization

Microsoft Certified Partners awarded this additional title have demonstrated proven competency in implementing solutions that showcase database migration tools and services, management tools, and services using SQL Server technology. This expertise directly enhances our ability to help implement and support AccountMate 7 for SQL, powered by Microsoft SQL Server 2008, as well as providing us with the skills to develop custom applications based on Microsoft SQL Server.

### Microsoft Networking Infrastructure Solutions Competency

NexLAN believes in approaching technology with a "full system" approach. In addition to our deep knowledge in Microsoft SQL server and AccountMate, we also have staff members who specialize in networking infrastructure solutions. While you may not need our networking engineers to spec a new server for you, set up a new domain, configure Active Directory and permissions, or wrestle your Exchange Server, you can rest assured that we have experts on staff who can handle these scenarios.

28 West North Street, Suite 303  
Danville, IL 61832  
217.431.7236 877.2NEXLAN fax: 217.477.5731  
<http://nexlan.com> [nexlan@nexlan.com](mailto:nexlan@nexlan.com)